



*“Service with Efficiency”*



**MULTI TRADE ENTERPRISE LTD.**



# Table of Content

Message from the Managing Director .....	3
Business Activities .....	4
List of Key Employees .....	6
Major Clients .....	7
Major Projects .....	8
Completed.....	8
Ongoing .....	11
Project Photograph .....	12
Development Partner's .....	8
Facilities & Equipment's .....	17
Logistics: Equipment's and Tool's .....	18
Environment Health & Safety (EHS) .....	20
ISO 9001:2015 Certificate.....	21
Credit Rating Report .....	22
Bank Solvency Certificate .....	23
Banking & Financials .....	24
Contact Information: .....	25



Rooppur Nuclear Power plant Project

# Message from the Managing Director

Multi-Trade Enterprise Ltd. (MTEL) began its journey from a moderate start in 1986 and now having over 31 years' of business experience as a trading house and construction; engineering design, electro-mechanical and civil constructions, by completing numerous projects for national and international clients. Our sister organization Multispan Steel Building Solutions Ltd. Has been engaged in various steel construction since 2003. In addition MTEL is involved in the Agro sector and commodities trading.

Our reputation for excellence was built by providing high-quality, cost-effective contracting services to the public and private sectors. The foundation of our success and growth is based on, and our effort to provide customer satisfaction in every aspect of our work and providing world class solutions.

MTEL's commitment and goal is to act in an environmentally friendly way for sustainable development, which is not only beneficial to all, but also to the future of our company.

We put paramount importance to employee safety by implementing an Environment Health and Safety (EHS) program throughout our organization, to create a safe and healthy work environment.

Ultimately, we are in business, and attained high growth due to our clients and partners, by providing them the best service, and our commitment to quality, honesty and integrity.

I thank all our existing clients, partners and vendors, by giving us the opportunity to work with them and their contribution to our success, and also welcome others for any future partnerships.

Thanking you.



---

Mr. Ehasn Ali,  
Managing Director (MTEL)

# Business Activities

## Civil Construction

- Design & Drawing
- Consultation Services
- Piling Works: Cast in Situ Piles & Pre-cast Piles
- Construction of RCC Structure
- Pre-fabricated Steel Structure
- Bridge Construction
- Dredging & Land Filling Work
- Road/Pavement



5 Storied Dormitory Building, Total Area: 3500 sqm at C.P Gazipur Feed mill Project, Chandra, Gazipur.



3 Storied Production Building, Total Area: 1950 sqm at C.P Chittagong Feed mill Project, Chittagong.



Steel Building for 33/11 KV Distribution Substation At Rooppur NPP Project, Ishwardi, Pabna.



Internal Road/Pavement work, Total Area: 23000 sqm at Chittagong Feed mill Project, Mirsharai, Chittagong



Internal Road/Pavement work at Rooppur Nuclear Power Plant Project, Ishwardi, Pabna, Total area : 52000 sqm

## Power & Energy

- Power transmission line construction
- Underground cable laying works
- Electrical wiring in large Industry
- Supply, Testing & Commissioning of Electrical Sub-station.



33 KV GIS Switch Gear at IEPZ, Ishwardi, Pabna.



Control Room of 33/11 Sub-station Rooppur Nuclear Power Plant Project, Rooppur Ishwardi, Pabna.



33/0.4 KV, 5 MVA Sub-station at Dhaka Feed Mill Project, Chandra, Gazipur.

## Electro Mechanical

- Heavy machinery equipment Erection & maintenance
- Security equipment installation & maintenance
- Fire Fighting System
- Central Air Conditioning System
- Installation of Broiler (Industrial)
- Installation of Water Treatment Plant



Steel Structure of CP Chittagong Feed Mill Project



Fire Drill Training



4000MT & 250MT Silo at CP Chittagong Feed Mill Project, Mirsarai, Chittagong.

# List of Key Employees

SL. No	Employee Name	Designation	Qualification	Experience (Years)
1.	Md. Sadik Mahmud	Director (Marketing)	Post Graduate	30
2.	Engr. Achintya Kumar Saha	Head of Structural Design (RCC & Steel)	B.Sc. Engineer (Civil)	18
3.	Engr. Md. Rabiul Alam	Ex. General Manager (Electrical)	B.Sc. Engineer (EEE)	35
4.	Mohammad Ali	Senior General Manager	M. Com (Management)	18
5.	Engr. Md. Zahirul Haque	General Manager (Mechanical)	B.Sc. Engineer (Mech)	22
6.	Engr. Mohammad Zakir Hossain, PEng.	General Manager (Business Initiation & Development)	B.Sc. Engineer (Civil), MBA	17
7.	Engr. Niaz Bin Siddique	General Manager (Strategic Planning)	B.Sc. Engineer (Civil), MBA	17
8.	Aurun Kumar Kundu	Head of Accounts & Finance	FCA	15
9.	Engr. Md. Saiful Islam Saikat	General Manager (Electrical)	B.Sc. Engineer (EEE)	15
10.	Engr. S.M Nazmul Alam	General Manager (Operation)	B.Sc. Engineer (Civil)	14
11.	Engr. Md. Sadat Monir	Head of Logistic & Maintenance	B. Sc. Engineer (Mech)	15
12.	Liton Roy	DGM (Finance & Billing)	B.Com. (Hon's), M.com. (Accounting)	09
13.	Engr. Sheikh Abdul Hamid	DGM (Electrical)	B.Sc. Engineer (EEE)	11
14.	Engr. Iftekharul Khabir	Senior Manager	B. Sc. Engineer (Civil), CUET, MBA, MIEB	10
15.	Engr. Kazi Rafique Anwer	Senior Engineer (BOQ)	B.Sc. Engineer (Civil)	26
16.	Engr. Sanjoy Chowdhury	Manager (EHS)	B.Sc. Engineer (Chemical)	6
17.	Gerald Neo Dorus D'Costa	Manager, HR	BBA, MBA, PGDHRM	10
18.	Engr. Md. Hafizur Rahman	System Administrator, IT	B. Sc. Engineer (CSE)	06
19.	Engr. Aminur Islam	Lab Engineer	B. Sc. Engineer (Civil)	06
20.	Engr. Nazmul Islam	Project Engineer	B. Sc. Engineer (Civil)	06
21.	Engr. Md. Rabiul Islam	Project Coordinator	B. Sc. Engineer (Civil)	05
22.	Engr. Rezaul Karim Talukder	Deputy Manager	B.Sc. Engineer (EEE)	07
23.	Md. Helal Uddin	Manager (Logistic)	B.Com. (Hons), M.com	15
24.	Engr. Ariful Islam	Assistant Manager	Diploma in Civil	12
25.	Md. Saidur Rahman	Project Engineer	Diploma in Civil	10
26.	Engr. Md. Omar Faruq	Assistant Manager (EHS)	Diploma in Mech.	13
27.	Engr. Rokibur Rahman Khan	Assistant Manager	Diploma in Mechanical	06
28.	Engr. Md. Moniruzzaman	Assistant Manager	Diploma in Electrical	09
29.	Engr. Md. Ronju	Assistant Manager	Diploma in Electrical	10
30.	Engr. Md. Shajalal	Assistant Engineer	Diploma in Electrical	03
31.	Engr. Md. Jolil Uddin	Assistant Manager	Diploma in Electrical	08

# Major Clients

Local Government Engineering Department, Bangladesh (LGED)



Public Work Department, Bangladesh



Bangladesh Export Processing Zone Authority (BEPZA)



Bangladesh Railway



C.P. Bangladesh Ltd.



ATOMSTROYEXPORT (Nuclear Power Plant, Major Contractor)



Inter Rao Engineering LLC



Marubeni Corporation



British American Tobacco Bangladesh (BATB)



SIEMENS Bangladesh



# Major Projects

## Completed

No.	Project Name & Location	Client	Value of work (BDT)	Value of work (USD)
1.	CP Chittagong Feed Mill Project at Mirsarai, Chittagong. Civil work: Land Development, Pile Work, Feed Mill, 5 Storied Office Building, 4 Storied Thai Dormitory Building, Fish Feed Foundation, Support building & liquid Tank, Boiler house Tunnel, 10 nos. 250MT Soya Bean Silo, 6 nos. 4000 MT Silo, Guard house, RCC Pavement work, Internal Drainage, Control Room Building, Cable Trench, Oil tank foundation 2 nos., RCC Culvert etc. Steel Work: Warehouse, Boiler house, Truck Intake Shed, Fish Feed Mill Production Office, ENZYME Room, Water Tank.	"	1,046,067,680.00	13,075,846.00
2.	Dhaka Feed Mill Project at Gazipur. Civil work: Land Development, Pile Work, Boundary Wall, Reception Building & Boiler House, 4 Storied Thai Dormitory Building, 5 Storied Office Building, Transformer & Generator Building, Guard House, Internal RCC Pavement & Drainage work, Deep Tub well, Overhead Water Tank, Traffic Control Room, Liquid storage tank, Pump house, Technical Building etc i/c all Sanitary, Plumbing, Electrical, Interior & Finishing work. Steel Work: Reception Building & Boiler, Sampling House, Overhead Water Tank, Steel Work of Dorm, Car Parking Shed, Maintenance Shed etc	"	447,450,640.00	5,593,133.00
3.	CP Chuadanga Feed Mill Project, Chuadanga. Land Development, Pile Work, Boundary Wall, Reception Building Warehouse, 3 Storied Local Dormitory, 2 Storied Office Building, RCC Pavement & Drainage work.	"	232,470,480.00	2,905,881.00
4.	Bogra Feed Mill Project at Shahajanpur, Bogra Land Development, Boundary Wall, Piling work, Foundation work, 5 Storied Thai Residential Building, Laboratory Building, Warehouse, Truck Scale, 8000MT Silo, 250MT Silo, Internal RCC Road/Pavement, etc work	"	330,000,000.00	4,125,000.00
5.	Feed Mill Project at Mirsarai, Chittagong Fish Feed Mill (Pre-Fabricated Steel Building)	"	100,000,000.00	1,250,000.00
6.	Construction of Expansion & Development of 6 Storied with 2 Basement Diabetic Hospital Building at Nilphamari.	LGED, Nilphamari	145,500,000.00	1,818,750.00
7.	Supply and Installation of 11 KV GIS HT Auto & Manual Switching Panel at MMP Room of Bangladesh National Parliament House	Public Work Department (PWD), Dhaka.	120,806,000.00	1,510,075.00



No.	Project Name & Location	Client	Value of work (BDT)	Value of work (USD)
8.	Supply, Installation, Testing & Commissioning of 33/11 KV, 2x16/20 MVA sub-station at IEPZ, Paksey, Pabna	Ishwardi EPZ, Paksey, Pabna	195,204,080.00	2,440,051.00
9.	Savar Land Filling & Sheet Piling work including soil compaction, CDC etc work at Sreepur, Savar, Dhaka	British American Tobacco Bangladesh	748,598,720.00	9,357,484.00
10.	Construction of Fuel Reservoir Tank at Mohakhali, Dhaka	"	26,200,000.00	327,500.00
11.	Cycle Stand for GLT Warehouse at Chowrhas, Kushtia	"	16,965,040.00	212,063.00
12.	60K GLT Warehouse at Chowrhas, Kushtia	"	152,748,320.00	1,909,354.00
13.	Civil & Steel Work of 10K Warehouse at Allahrdorga, Kushtia	"	22,315,360.00	278,942.00
14.	Civil Construction Work For Generator Room at Mohakhali, Dhaka.	"	15,299,040.00	191,238.00
15.	Civil Construction Work For 2 storied TTC Building at Mohakhali, Dhaka.	"	10,545,200.00	131,815.00
16.	Temporary H.B.B Road at Savar, Dhaka.	"	2,622,720.00	32,784.00
17.	Site preparation work, Earth work, compaction work, Soling work, cc work, foundation work , column fabrication and installation works, Steel beam and bracing work at Rooppur, Ishwardi, Pabna.	LLC INTER-RAO Engineering	7,500,000.00	93,750.00
18.	Beautification (Construction of Road Slopes) at Rooppur, Ishwardi, Pabna.	"	40,691,040.00	508,638.00
19.	Construction of Cable Channels at Rooppur, Ishwardi, Pabna.	"	120,000,480.00	1,500,006.00
20.	Construction and Installation of 11 KV Substation at Rooppur, Ishwardi, Pabna.	"	126,147,760.00	1,576,847.00
21.	Construction of intra-site roads at Rooppur, Ishwardi, Pabna.	"	129,533,920.00	1,619,174.00
22.	Construction of intra-site roads at Rooppur, Ishwardi, Pabna.	"	150,319,040.00	1,878,988.00
23.	Geotechnical Investigation work for Dhaka Mass Rapid Transit Development Project, Contract No. CP 03 & CP 04.	Italian – Thai Development Public Company Ltd	15,000,000.00	187,500.00
24.	At CML: On main line the between LKM-AKA Section: Construction and fitting, fixing of RCC slab and post for ballast protection wall from SDRP-MNGB section at Km. 160/1-179/4 as per approved plan. (Group-2)	Bangladesh Railway	1,905,360.00	23,817.00

No.	Project Name & Location	Client	Value of work (BDT)	Value of work (USD)
25.	At CML: On main line the between LKM- AKA Section: Construction and fitting, fixing of RCC slab and post for ballast protection wall from GGX-AKA section at Km. 196/6-200/0 as per approved plan. (Group-4)	"	1,564,320.00	19,554.00
26.	At SSAE/Works/TJN section: Construction of Nirapatta Bahini Barrack with septic tank at TJN Railway Colony.	"	2,388,320.00	29,854.00
27.	Repainting of steel girders of bridge 33 nos in between AKA – NOP section.	"	1,300,240.00	16,253.00
28.	Repainting of steel girders of bridge 37 nos bridge in between AKA – TSHR section excluding 12DN & 17 UP.	"	1,487,840.00	18,598.00
29.	At BHRA: Construction of 1'-6", wide yard drain as per approved plan.	"	2,017,680.00	25,221.00
30.	Repeating inside & outside sanitary, Safety tank & overhead water tank, roof, white washing & change of pipe line of 31 units of quarters at Shahjahanpur, Dhaka. (Group-1)	"	2,493,280.00	31,166.00
31.	Repeating inside & outside sanitary, Safety tank & overhead water tank, roof, white washing & change of pipe line of 15 units of quarters at Shahjahanpur, Dhaka. (Group-2)	"	2,487,760.00	31,097.00
32.	Repeating inside & outside sanitary, Safety tank & overhead water tank, roof, white washing & change of pipe line of 32 units of quarters at Shahjahanpur, Dhaka. (Group-3)	"	2,848,960.00	35,612.00
33.	Repeating inside & outside sanitary, Safety tank & overhead water tank, roof, white washing & change of pipe line of 32 units of quarters at Shajahanpur, Dhaka. (Group-4)	"	2,857,840.00	35,723.00
34.	Partial Rebuild of pier, parapet wall and construction of precast RCC slab and post for ballast protection wall of bridge No. 47 (5x20'-00" span) at KM-230/8-9 between section MNT-IKA as per plan No CE/E-6954 and 6275.	"	795,840.00	9,948.00
35.	Warehouse Project at Milon Bazar, Hatibandha, Lalmonirhat	MTEL Agro Industries Ltd.	30,000,000.00	375,000.00

# Major Projects

## Ongoing

No.	Project Name & Location	Client	Value of work (BDT)	Value of work (USD)
1.	Feed Mill Project at Bogar Bazar, Trishal, Mymensingh	CP Bangladesh Co. Ltd."	260,000,000.00	3,250,000.00
2.	Construction of Internal Pavement work Trishal, Mymensing.	"	44,000,000.00	550,000.00
3.	Construction of 1 x GOC's office with Link corridor (Single Storey) including ancillary works for Establishment of Sheikh Hasina Cantonment, Barishal, CA No. EINC/65 of 2017-2018	Army Headquarter, Dhaka Cantonment, Dhaka.	32,000,064.00	400,001.00
4.	Construction of External Electrification (Sub-station & Generator) & Solar System of Satkhira Medical College & Hospital, Polashpole, Satkhira.	Health Engineering Department (HED)	45,000,000.00	562,500.00
5.	Construction of Mosque Building at BIRTAN H/O in Arahazar Upazila of Narayanganj District.	LGED, Narayanganj	44,188,858.00	552,361.00
6.	Construction of Administrative Building (G+2) for Shreehatta EZ in Moulivibazar District, Tender Package no. BEZA WD-1408	Bangladesh Economic Zone Authority (BEZA)	62,763,886.00	784,549.00
7.	Supply, Installation, Testing & Commissioning of 33/11 KV, 2x10/14 MVA sub-station (7 nos.: Kawraid, Bhaluka, Arihazer, Nishindha, Bager Bazar, Bridher Chala & Ruggonj sites)	Bangladesh Rural Electrification Board (BREB)	120,050,000.00	1,500,625.00
8.	Development of Shelhati & Khagakhari Bari Rural Market at Upazila: Dimla, District: Nilphamari	LGED, Nilphamari	14,091,714.00	176,146.00
9.	Multi Storied Apartment project at 79/81, Agamasi Lane, Dhaka.	Heritage Builders Ltd.	110,000,000.00	1,375,000.00
10.	Geo-Technical Investigation work Dhaka Mass Rapid Transit Development Project, MRT Line-6 Contract No. CP-07	Italian-Thai Dev. Public Company Ltd.		

# **Project Photograph**



5 Storied Dormitory Building, Total Area: 3500 sqm at C.P Gazipur Feed mill Project, Chandra, Gazipur.



5 Storied Office Building, Total Area: 3500 sqm at C.P Gazipur Feed mill Project, Chandra, Gazipur.



3 Storied Production Building, Total Area: 1950 sqm at C.P Chittagong Feed mill Project, Chittagong.



75 Bed Diabetic Hospital, Palashbari, Nilphamari  
Total Area: 67500 Sft, 4 Storied Building



Steel Building of Fish Feed Mill at CP Chittagong Feed Mill Project, Mirsarai, Chittagong.



Warehouse of CP Bogra Feed Mill Project  
Shajahanpur, Bogra.



2 storied Steel Building for 33/11 KV Distribution Substation at Rooppur NPP Project, Ishwardi, Pabna



4000MT & 250MT Silo at CPChittagong Feed Mill Project, Mirsarai, Chittagong.



Land Filling & Sheet Pile work at BATB Savar Land Fill Project



Land Filling work at BATB Savar Land Fill Project



Sheet pile driving work at BATB Savar Land Fill Project



CDC work at BATB Savar Land Fill Project



Land Filling work at Trishal Feed Mill Project



Land Filling work at Trishal Feed Mill Project



Internal Road/Pavement work at Rooppur NPP Project



Internal Road/Pavement work at CP Chittagong Feed Mill Project



Control Room of 33/11 Sub-station Rooppur Nuclear Power Plant Project, Rooppur Ishwardi, Pabna.



33/11 KV, 14x2 MVA AIS Sub-station at Valuka, Mymensing



33 KV GIS Switch Gear at National Parliament Bhavan, Sher-E-Banglanagar, Dhaka.



33/11 KV, 2x16/20 MVA GIS Sub-station at Ishwardi, Pakshi, Pabna.



33 KV GIS Switch Gear at IEPZ, Ishwardi, Pabna.



Supply & Installation of 1.2 MVA Generator at CP Bogra Feed Mill Project



Supply & Installation of 2 MVA Generator at CP Chittagong Feed Mill Project

# Development Partner's

		Country
	CP Bangladesh Ltd.	Thailand
	Kasetphand Industry Co. Ltd.	Thailand
	METECNO (India) Pvt. Ltd.	India
	TBEA Xinjiang Sunoasis Co. Ltd.	China
	ESLA Piling Company Ltd.	Bangladesh
	Structural Repairs (M) SDN. BHD	Malaysia.
	EON Engineering & Construction Ltd.	Bangladesh
	Structural Design Associates	Bangladesh
	SIEMENS Bangladesh Ltd.	Bangladesh
	ABB Bangladesh Ltd.	Bangladesh
	Mir Trading Ltd. (Local Agent of SCHNEIDER)	Bangladesh
	Pivot Engineering Ltd.	Bangladesh
	M M Builders Ltd.	Bangladesh
	Anwar Land Mark Ltd.	Bangladesh



# Facilities & Equipment's

Sl no	Type of Equipment	Qty	Capacity/ Model	Brand Name
1.	Wheel Loader	03	938-G	CAT
			924-G	CAT
			930	KOMATSU
2.	Vibrator Roller	03	C-142 (1) (10 ton)	CAT
			C-142 (2) (7 ton)	HAM
			CS-533 (10 ton)	CAT
3.	Excavator	04	320-D (0.7m3)	CAT
			320-D (0.7m3)	CAT
			140-E (0.5m3)	MSCAT
4.	Dozer	04	D-6-H	CAT
			D-6-H	CAT
			D-4-C	CAT
5.	RMC Truck	02	7m3	ASHOK Ley
6.	Concrete Pump	02	SP-1400HDRL	SHOWING
7.	Hammer	02	05 Ton	CHINA
8.	Dump Truck	05	07 Ton	TATA
			07 Ton	EICHER
			07 Ton	EICHER
9.	Generator	16	110 KVA , 50 kVA , 32 kVA 100KVA, 385KVA	PERKINS & CHINA
10.	Batching plant	01		
11.	Rig Machine	03	SR-40	Soilmec
12.	Bentonite Mixer	02	STM 1000 EV	Soilmec
13.	Defender	01	S D-2000 HP	S.A.C.I
14.	Dewatering Pump 6" DEUTZ with Tank	02	F 3L 912	DEUTZ
15.	Hydraulic Cylinder Pump with Tank	04	500 Ton	
16.	Submersible pump	08	11 kw & 7.5 kw	T Surumi
17.	Hydraulic Pile Head Breaker	03	FIP 1600	Verdelli
18.	Tower Light With Generator-13.7 KVA	02	ECO-3LN-3/4	Lister Pitter
			08009990 LPW 2A27	Lister Pitter
19.	Main Test Beam	01		
20.	H-Beam 305x 305x 11.7m	06		
21.	Rig Machine	02	SR-40	Soilmec
22.	Air Compressor Machine	04	(EM-30) mpa-080 m3 / min- 3.30 (kw/hp) 22/30	Soilmec/Matac
23.	Welding Machine	20		S.A.C.I/DEUTZ
24.	Gas Cutter Set	05		
25.	50 T Hydraulic Jack	01	Energy pack	T Surumi
26.	Water Pump	20		

# Logistics: Equipment's and Tool's

To provide support to all our projects, MTEL owns and operates a large numbers (350) of heavy machinery, equipments, vehicles and tools in different sizes and capacity. These heavy machinery, equipment's, vehicles and tools are involved for following works:

**Some of items include the following:**

**Heavy Constructing Equipment:** Bulldozer, Crawler Crane, Mobile Crane, M.I. Truck, Excavator, Mobile Concrete Batching Plant, Rotary Rig, Low Bed, Transit Carrier, Wheel Loader, Dump Truck, Vibrator Roller, Hydraulic Rig and Dredger.



**Survey Equipment:** Prism, Level Machine, Total Station, Theodolite, Mini Level Machine, Automatic Level Machine



**Other Tools and Equipments:** Vibrator, Water Pump, Submersible pump, Soil compactor, Mixture Machine, Soil Compactor



**Testing Tools:** Digital Earth Tester, High Voltage Insulation Tester, Multi Meter, Clamp Meter



# Logistics: Equipment's and Tool's

**Erection Tools:** Hydraulic Crane, Hi-Speed Cutter, Stand drill Machine



**Other Equipment:** Generator (18nos), Gas Cutter, wire, wood, etc.



CP Trishal, Slaughter house Project



**Erection Equipment:** Mobile Crane, impact machine, torque wrench, leveling machine

# Environment Health & Safety (EHS)

- Multi Trade Enterprise Ltd. has set a Health & Safety target of **"Zero Incident"** for all of our project operation
- To perform in such a way that we are proud for being an occupationally safe organization and earn the confidence of our customers.

Due to our high focus on safety and health of our employees, meetings and training are conducted daily, weekly and monthly including Fire Drill, Toolbox meeting, Safety Awareness program and other safety related topics.



*Our Goal*  
**"No One Gets Hurt, No Harm to the Environment"**

*We Believe In*  
**"Act Safe, Live Safe"**



Toolbox Meeting



Fire Drill

Safety materials and equipment such as helmets, safety shoe, goggles, earplugs, and masks, depending on tasks are provided and mandatory for all workers and employees working at any MTEL project sites



EHS Training

# ISO 9001:2015 Certificate



## CERTIFICATE

CERTIFICATE N°: CU856182ISO9001-01.2017

REGISTRATION N°: CU 856182

Field of attention:

**Quality Management System**

Issued to:

**Multi Trade Enterprise Ltd.**

Naseem Chamber (4th Floor), 21, Dilkusha C/A, Motijheel

Dhaka, BANGLADESH

Standard:

**ISO 9001:2015**

Control Union Inspections (Pvt) Ltd certify that the Management System of the above organization has been audited and found to be in accordance with the requirements of the management system standards mentioned above.

This certificate covers the unit(s) and the scope(s) as mentioned in the authenticated annex of this certificate.

This certificate remains in force until further notice, provided that the above-mentioned client remains in compliance with the requirements as laid down in the contract with Control Union Inspections (Pvt) Ltd. Based on the audits performed, this certificate remains

**Valid from 24-10-2017 until 23-10-2020**

Date of certification:

24-10-2017

Place and date of issue:

Colombo – 24-10-2017



Name of the Authorised person:

On behalf of the Managing Director

A blue ink signature of Mr. K.W.D.T. De Silva.

Mr. K.W.D.T. De Silva

Certifier

Control Union Inspections (Pvt) Ltd.  
No.36/2A, Sir Marcus Fernando Mawatha,  
Colombo 07,  
Sri Lanka

Validity of this certificate may be confirmed at [www.controlunion.com](http://www.controlunion.com)

1 of 2

CONTROL UNION  
CERTIFIED

# Credit Rating Report



2017

## Credit Rating Report [Surveillance] Multi Trade Enterprise Ltd.

Particulars	Ratings	Remarks
Multi Trade Enterprise Ltd.	BBB <sub>1</sub>	Entity
BDT 0.6 million Long Term Outstanding (LTO)	BBB <sub>1</sub> (Lr)	
BDT 75.0 million Overdraft (OD) limit *	BBB <sub>1</sub> (Lr)	Please see Appendix-1
BDT 720.0 million Short Term Funded Limit	ST-3	for details.
BDT 687.5 million Short Term Non-Funded Limit	ST-3	
Outlook	Stable	

ST-Short Term; Lr- Loan Rating (Refer to Appendix-3 for rating history)

\*Due to revolving nature CRAB views Over Draft (OD) as Long Term Facility

Date of Rating: 27 December 2017

Validity: The Entity rating is valid up to 30 December 2018 and the loan ratings are valid up to limit expiry date of respective credit facilities or 30 December 2018 whichever is earlier.

Rating Based on: Management Prepared Financial Statements up to 30 June 2017; bank liability position as on 10 December 2017, and other relevant quantitative & qualitative information up to the date of rating declaration.

Methodology: CRAB's Corporate Rating Methodology ([www.crab.com.bd](http://www.crab.com.bd))

Analysts:

Rokaiya Afroza  
[rokaiya@crabrating.com](mailto:rokaiya@crabrating.com)

Sadmani Islam Zinia  
[zinia@crab.com.bd](mailto:zinia@crab.com.bd)

### Financial Highlights

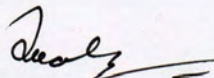
(Mil. BDT)	Year ended June 30	
	2017	2016
Net Sales	1,616.4	1,474.2
Net Sales Growth	9.6%	37.3%
EBITDA Margin	24.6%	23.5%
Financial Expenses	44.1	39.8
Net Profit after Tax	328.7	288.9
Net Profit Margin	20.3%	19.6%
Accounts Receivable	523.4	403.4
Days Sales Outstanding (Days)	103	90
Inventory	328.7	334.6
Days Inventory Outstanding (Days)	101	78
Operating Cycle (Days)	204	168
Accounts Payable	5.5	6.1
Days Payable Outstanding (Days)	2	2
Cash Conversion Cycle (Days)	202	166
Equity	1,140.8	916.2
Debt to Equity (x)	0.6	0.7
Borrowed Fund	614.8	595.3
TIER	8.5	8.3

### PROFILE

Multi Trade Enterprise Ltd. (hereinafter also referred to as MTEL or the Company) started its business in 1986 in the field of civil engineering and construction. Till date MTEL has completed various works in different Government, Semi-Government and autonomous organizations like-Bangladesh Railway, BWDB and BEPZA. Besides these, MTEL provides full fledged civil engineering and construction solution to CP Bangladesh Co. Ltd, The Company also trades maize, Soybean and settles land in favor of CP Bangladesh Co. Ltd. The Company is located at Naseem Chamber (4<sup>th</sup> Floor), 21 Dilkusha Commercial Area. Mr. Ehsan Ali is the Managing Director of the Company,

### RATIONALE

Credit Rating Agency of Bangladesh Limited (CRAB) has retained the long term rating of Multi trade Enterprise Ltd. at BBB<sub>1</sub> (*Pronounced Triple B One*). CRAB has also retained the loan ratings assigned to BDT 0.6 million aggregate Long Term Outstanding and BDT 75.0 million Overdraft (OD) Limit of the Company at BBB<sub>1</sub> (Lr) in the long term. CRAB has retained the rating assigned to BDT 720.0 million Short Term Funded & BDT 687.5 million Short Term Non Funded Limits of the Company at ST-3 in the short term.

  
Managing Director  
Credit Rating Agency  
of Bangladesh Ltd.

# Bank Solvency Certificate

EBL/RU-5/FTJ/076/2017

April 27, 2017



BBL/Corp-BR/MTEL/2018/096  
29 March 2018

**BRAC Bank Limited**  
Gulshan Branch  
House # 50, 1st Floor, Road # 03, Plot # 02,  
Block # SW (W-7), Gulshan Avenue,  
Gulshan-1, Dhaka-1212, Bangladesh  
Phone : +88-02-9848624, 9848054  
: +88-02-9849324  
SWIFT : BRACBD0H  
Email : enquiry@bracbank.com  
Web : www.bracbank.com  
24 Hour Call Center Number: 16221

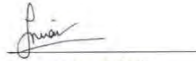
## TO WHOM IT MAY CONCERN

This is to certify that **Multi Trade Enterprise Ltd.**, having business address at 21, Dilkusha C/A, Naseem Chamber, Dhaka-1000 has been maintaining satisfactory Overdraft Account (A/C No # **1012030276727**) with Eastern Bank Limited (EBL) since 01.01.2013. Moreover, they are availing Credit Line to the tune of BDT 505.00 million (funded and non-funded) from EBL.

This certificate has been issued at the request of the customer and without engaging responsibility on the part of the Bank or any of its official(s).

For Eastern Bank Limited.

  
Fatema Tuz Johora  
Relationship Manager  
Corporate Banking Division  
Eastern Bank Limited


  
Syed Numair Rahman  
Senior Relationship Manager  
Corporate Banking Division  
Eastern Bank Limited

## To Whom It May Concern

This is to certify that Multi Trade Enterprise Ltd., having business address at 21, Dilkusha C/A, Naseem Chamber, Dhaka-1000 has been maintaining satisfactory Overdraft Account (A/C No. 1505203772988001) with BRAC Bank Limited (BBL) since August, 2017. Moreover, they are availing credit line to the tune of BDT 460 Million (both funded & non-funded) from BBL.

This certificate has been issued at the request of the customer and without engaging responsibility on the part of the Bank or any of its official(s).

For and on behalf of BRAC Bank Limited

  
Naima Afrin  
Associate Relationship Manager  
Corporate Branches  
Corporate Banking Division

  
Muhammad Arif Imran  
Relationship Manager  
Corporate Branches  
Corporate Banking Division

Phones (PABX) 8833607-8 & 8834328, Fax : 02-9892286, E-mail : info@ebi-bd.com, SWIFT : EBLBD00H, Web : www.ebi.com.bd

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global alliance  
for banking  
on values



ন্যাশনাল ক্রেডিট অ্যান্ড কমার্শিয়াল ব্যাংক লিমিটেড  
NATIONAL CREDIT AND COMMERCE BANK LIMITED

NCCB/KBB/CERTIFICATE/1199/2017

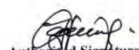
April 27, 2017

## TO WHOM IT MAY CONCERN

This is to certify that **M/s. Multi Trade Enterprise Ltd.** having business address at Naseem Chamber (4<sup>th</sup> Floor), 21, Dilkusha C/A, Dhaka-1000 has been maintaining a satisfactory current account bearing account no. 0027-0210012304 since 30.08.2016 with our branch. Moreover, they are availing aggregate Credit Line of the tune of Tk. 6300.00 Lac (Funded & Non-Funded) from our Branch.

This certificate is issued without any risk and responsibility of the bank or any of its officials.

For NCC Bank Limited  
Kawran Bazar Branch, Dhaka

  
Authorized Signature  
Md. Hossain Majumder  
Asstt. Vice President  
F.A-244  
NCC Bank Limited  
Kawran Bazar Br. Dhaka

  
Authorized Signature  
**KARTICK SEN**  
Senior Vice President  
NCC Bank Ltd.  
Kawran Bazar Branch  
PA No. 38

DATE: APRIL 27, 2017

## TO WHOM IT MAY CONCERN

This is to certify that **Multi Trade Enterprise Limited** of Head Office, Naseem Chamber, 21, Dilkusha C/A (3rd Floor), Dhaka, Bangladesh, has been enjoying factoring facility limit of BDT 100,000,000.00 (Taka One Hundred Million) only under account number 0001 6550000085 from IPDC Finance Limited ("IPDC") since March 19, 2017.

For and on behalf of  
IPDC of Bangladesh Limited

  
Authorized Signatory



ক্রেডিট ডেপার্টমেন্ট

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# Banking & Financials

Bank	Location
Eastern Bank Ltd.	Dhaka, Bangladesh
Bank Asia Ltd.	Dhaka, Bangladesh
City Bank Ltd.	Dhaka, Bangladesh
National Credit and Commerce Bank Ltd.	Dhaka, Bangladesh
IPDC Finance	Dhaka, Bangladesh
IDLC Finance Ltd.	Dhaka, Bangladesh
Meridian Finance and Investment Ltd.	Dhaka, Bangladesh

## Annual Turnover Data (Construction Only)

YEAR	Gross Turnover (BDT)	Gross Turnover (USD)
2011 – 2012	654,935,660.00	8,396,611.03
2012 – 2013	874,840,533.00	11,215,904.27
2013 – 2014	595,269,265.00	7,631,657.24
2014 – 2015	838,417,006.00	10,748,935.97
2015 – 2016	1118,111,138.00	14,334,758.18
Average Turnover	816,314,720.40	10,465,573.34



## Contact Information:

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### **Multi Trade Enterprise Ltd.**

Naseem Chamber (4<sup>th</sup> FLOOR), 21 Dilkusha C/A, Dhaka-1000, Bangladesh.

PHONE: (880-2) 9578763, 9578771, FAX: (880-2) 9570602

E-mail: [info@multitradebd.com](mailto:info@multitradebd.com), [mtrade@bol-online.com](mailto:mtrade@bol-online.com), Web: [www.multitradebd.com](http://www.multitradebd.com)